

Jonathan A. Knee
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Education

- JD - 1988 **YALE LAW SCHOOL** New Haven, CT
- Acting Instructor of Economics in Yale College
 - Moot Court Board Director - Arnold Prize Semifinalist
- MBA - 1987 **STANFORD GRADUATE SCHOOL OF BUSINESS** Palo Alto, CA
- Teaching Fellow in finance
- MSc - 1984 **TRINITY COLLEGE** Dublin, Ireland
Economics (European Community Studies)
- Rotary Foundation International Scholarship
 - Gold and silver medals in debating and oratory
 - Thesis: "Consumer Protection and Technical Barriers to Trade: European Community Perspectives"
- BA - 1981 **BOSTON UNIVERSITY** Boston, MA
Philosophy and mathematics with studies in theater arts, summa cum laude
- First in class in University Scholars Program, an interdisciplinary honors liberal arts program
 - Phi Beta Kappa
 - Sole undergraduate teaching fellow in mathematics

Work Experience

- 2003 - **EVERCORE PARTNERS** New York, NY
Senior Managing Director
One of thirteen partners in an 80 person boutique merchant bank that provides corporate advisory services and has \$1.5 billion in assets under management. Focus on strategic advisory services to the media industry.
- 2001 - 2003 **MORGAN STANLEY** New York, NY
Co-head, Media Group
- 1999 - 2003 **Managing Director, Media Group**
- 1998 - 1999 **Principal, Media Group**
Co-manager of group that at peak employed over 30 professionals and generated over \$400 million annually. \$50+ billion in completed transactions. Assignments included the sale of Times Mirror (\$8.4 billion), Simon & Schuster (\$4.6 billion), Nielsen Media (\$2.8 billion) and World Color Press (\$2.7 billion) and the purchase by Reed Elsevier of Harcourt General (\$5.7 billion).
- 1994 - 1998 **GOLDMAN SACHS** London, UK & New York, NY
Vice President, Communications, Media & Technology Group. Head of Publishing Sector. Assignments included the sale of West Publishing (\$3.5 billion) and Cowles Media (\$1.4 billion), initial public offering of British Sky Broadcasting (\$1.3 billion), sale of All American Communications (\$525 million), sale (\$450 million) and subsequent IPO of Petersen Publishing.

Work Experience continued

- 1992 - 1994 **UNITED AIRLINES** Chicago, IL
Senior Staff Executive, International Affairs. Directed legal and strategic projects related to company's international operations. Supervised staff responsible for bilateral negotiations and regulatory filings connected to international route authorities. Briefed and accompanied Chairman and CEO in connection with his overseas travels.
- 1988 - 1992 **POWELL, GOLDSTEIN, FRAZER & MURPHY** Washington, DC
Attorney. Specialized in legislative advocacy, international trade and antitrust.
- 1982 - 1983 **STATE OF ILLINOIS** Chicago, IL
Youth Services Coordinator. Coordinated and monitored over \$1 million in private, community-based programs designed to divert adolescents from the juvenile justice and child welfare systems.
- 1981 - 1982 **OFFICE OF THE GOVERNOR** Springfield, IL
Governor's Fellow. Selected through a nationwide recruiting process to work in the Governor's Office and a variety of state government agencies.

University Teaching

- 2004 – Present **COLUMBIA GRADUATE SCHOOL OF BUSINESS** New York, NY
Director of the Media Program. Working closely with a senior faculty committee, design and manage curriculum associated with the media concentration. Hire adjunct faculty, arrange guest speakers, provide leadership to student groups and assist in student placement.
- 2001 - Present Adjunct Professor of Finance and Economics. Teach original course on Media Mergers & Acquisitions and co-teach Strategic Management of Media to second year MBA students.
- 1992 - 1994 **NORTHWESTERN UNIVERSITY SCHOOL OF LAW** Chicago, IL
Adjunct Professor. Taught original course on the Regulation of Foreign Investment in the United States.
- 1984 - 1985 **YALE UNIVERSITY** New Haven, CT
Acting Instructor of Economics. Taught introductory micro and macro economics.

Non-Profit Boards and Community Service

- 2003 - Present **YALE LAW SCHOOL FUND** New Haven, CT
Board of Directors.
- 2002 - Present **NATIONAL WOMEN'S LAW CENTER** Washington, D.C.
Board of Directors.
- 2002 - Present **NEW ALTERNATIVES FOR CHILDREN** New York, NY
Board of Directors.
- 2002 - Present **FORT VALLEY STATE UNIVERSITY FOUNDATION** Fort Valley, GA
Board of Directors.
- 2002 - Present **CITIZENS' COMMITTEE FOR CHILDREN OF NEW YORK** New York, NY
Board of Directors.

Non-Profit Boards and Community Service (continued)

- 2002 - Present **ARTS CONNECTION** New York, NY
Board of Directors.
- 1996 - Present **NEW YORK CITY INVESTMENT FUND** New York, NY
Media and Entertainment Sector Group.
- 1993 - 1994 **CHICAGO UNITED** Chicago, IL
Deacon.
- 1992 - 1994 **CHICAGO COUNCIL OF FOREIGN RELATIONS** Chicago, IL
Committee on Foreign Affairs.
- 1990 - 1992 **COMMISSION ON HUMAN RIGHTS** Washington, DC
Hearing Examiner. Reviewed disputes on pro bono basis.
- 1989 - 1992 **HOMELESS CHILDREN'S TUTORIAL PROJECT** Washington, DC
Steering Committee.

Publications

Magazines and Journals

“Should We Fear Media Cross-Ownership?”, Regulation, Summer 2003.

“Update on Exon-Florio & Foreign Acquisition in the US”, 5 Bowne Digest for Corporate & Securities Lawyers 2 (February 1991).

“Limiting Abuse of Exon-Florio by Takeover Targets”, 23 George Washington Journal of International Law & Economics 475 (1989).

Book Reviews

“Legal Battle Over Copyright – Intellectual Property Gets Hip” (Review of Lawrence Lesig, Free Culture: How Big Media Uses Technology and the Law to Lock Down Culture and Control Creativity (Penguin Press)) New York Observer, April 12, 2004

“An Object Lesson Ignored: Media-Merger Mania Unmasked” (Review of Kara Swisher with Lisa Dickey, There Must Be a Pony in Here Some-where: The AOL Time Warner Debacle and the Quest for the Digital Future (Crown Business) and Nina Muck, Fools Rush In: Steve Case, Jerry Levin, and the Unmaking of AOL Time Warner (Harper Business)), New York Observer, January 26, 2004.

“‘Shareholder Value’ Fetish Takes the Blame for the Crash (Review of Roger Lowenstein, Origins of the Crash: The Great Bubble and Its Undoing (Penguin Press)), New York Observer, January 26, 2004.

“House of Gas: Two teams of reporters review the rise and fall of Enron” (Review of Rebecca Smith and John Emsghwiller, 24 Days: How Two Wall Street Journal Reporters Uncovered the Lies that Destroyed Faith in Corporate America (Harper Business 2003) and Bethany McClean and Peter Elkind, The Smartest Guys in the Room: The Amazing Rise and Scandalous Fall of Enron (Portfolio 2003)), New York Times, October 26, 2003.

“Be Afraid. Be Very Afraid: Those Spooky Carlyle Rumors” (Review of Dan Briody, The Iron Triangle: Inside the Secret World of the Carlyle Group (Wiley, 2003)), New York Observer, June 9, 2003.

Op-eds and Essays

“Is That Really Legal?”, The New York Times, May 2, 2004.

“A Democrat Defends Media Deregulation”, The Capital Times and Wisconsin State Journal, August 18, 2003; Fox News.com, August 27th, 2003.

“False Alarm at the FCC?”, Columbia Journalism Review, May/June 2003.

“A Tale of Two Barbers: Frank’s Lives On, But Rocco’s the Boss”, New York Observer, May 19, 2003

“Federal Cronkite Commission?”, Wall Street Journal, May 2, 2003.

“The Job Market: Lack of Opportunities May Benefit Graduates”, Atlanta Journal-Constitution, May 28, 2002.

“Managers Journal: Too Many Newspaper Mergers? No, Not Enough”, Wall Street Journal, June 19, 2000.

“The End of the ‘Jewish Seat’”, Legal Times, August 9, 1993.

“Don’t Weaken Hate-Crime Laws”, Chicago Tribune, February 5, 1993. (with Jane Larson)

“Mapping Out a New Policy On Foreign Investment in the United States”, Legal Times, January 18, 1993.

“Ireland’s Abortion Law: Act of Public Hypocrisy”, Los Angeles Times, March 1, 1992.

“Running for Cover Under the Flag: The ‘Pentagon Ploy’ Helps U.S. Companies Thwart Foreign Takeovers,” Legal Times, January 6, 1992. (with Lawrence Fullerton) (reprinted in Oesterle, The Law of Mergers, Acquisitions and Reorganizations 161 (West 1992 supp.))

“We Can Do Something About Sexual Harassment”, Washington Post, October 22, 1991. (with Jane Larson)

“The Administration Plays Politics With Rights and Lives”, The Evening Sun, October 16, 1991.

“Civil Rights Bill Exposes Bush’s Hidden Agenda”, Sacramento Bee, October 11, 1991.

“Ireland Enters the Modern Era”, Los Angeles Times, June 30, 1991.

“Rape - Two Distinct Views of One Act”, Hartford Courant, June 9, 1991.

“The Wrong in Dole’s ‘Rights’ Bill”, Chicago Tribune; “Separate and Unequal,” Atlanta Constitution; April 17, 1991. (with Jane Larson)

“Stop Me Before I Vote Again”, Washington Post, October 30, 1990. (with Malcolm Stewart)

“Confederacy of Dabblers: Local Foreign Policy”, Legal Times, June 18, 1990.

“Who Gets the Spoils?”, National Law Journal, February 5, 1990.

“Court’s Shift on Rights Requires Congress to Act”, Los Angeles Times, August 10, 1989. (with Stuart Eizenstat)

Speeches and Presentations

“Doing the Deal: Investment Banking and Media”, Panel Moderator, MBA Media and Entertainment Conference 2004, New York, NY, February 20, 2004

“The Media M&A Environment”, Media Industry Breakfast, The Harvard Business School Club of Greater New York, New York, NY, February 11, 2004

“Cross Media Ownership”, “ Panel Participant, General Accounting Office, Washington, D.C., November 4, 2003

“Financing the Transaction”, A Guide to Mergers and Acquisitions - 2003, Practising Law Institute, New York, New York, January 14, 2003

“New Media: Future of Media Delivery”, Panel Moderator, Harvard Business School New York Trek 2002, New York, NY, February 15, 2002

“Financing the Transaction”, A Guide to Mergers and Acquisitions - 2002, Practising Law Institute, New York, New York, January 15, 2002

“The Future of the Media Industry”, Business Strategy Panel, Stern School of Business, New York, New York, November 9, 2001.

“Growth Strategies for Information Companies”, Dow Jones Newswire’s Senior Management Meeting, Princeton, New Jersey, July 24, 2001

“The Seller’s Perspective,” Panel: A Guide to Bulletproof Due Diligence, M2 - International Magazine Management Executive Forum, Orlando, Florida, March 27, 2000.

“Consolidation and Valuation in the Newspaper Industry: Driving Forces and Prospects”, Panel on the Future of Newspapers, Visions of the Future, 51st World Newspaper Congress, Kobe, Japan, June 2, 1998.

“Achieving Premium Valuations”, Seminar: Five Keys to a Successful Transaction, M2-International Magazine Management Conference, Orlando, Florida, March 25, 1998.

“The Role of the System of Bilateral Aviation Agreements”, Panel on Globalization of International Aviation, Aviation & Airport Infrastructure: An International Conference, Denver, Colorado, December 8, 1993.

“Trends in the Bilateral Aviation System: Globalization or Balkanization?”, Plenary Session: Can the Aviation Bilateral System Survive the Trend Towards Globalization?, American Bar Association, Forum on Air and Space Law, Orlando, Florida, May 6, 1993.

“The Future of Air Services Between the U.S. and Japan: Opportunities and Obstacles”, The Chicago-Japan Relationship: Growing Pains in the Early 1990’s, Chicago Sister Cities Program, Chicago, Illinois, April 13, 1993.